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IGEL SECURE

June 12, 30 Euston Square, London



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The New **IGEL**

Our focus

Our offering

The Secure Endpoint OS for Now & Next

Solving today's problems
and built for the future

The Secure Endpoint OS for Now & Next



“IGEL is Transforming Endpoint TCO & Security”

“The Best Defense Against Endpoint Ransomware”

“Simply **IGEL** it”

Introducing
IGEL Preventative Security Model™



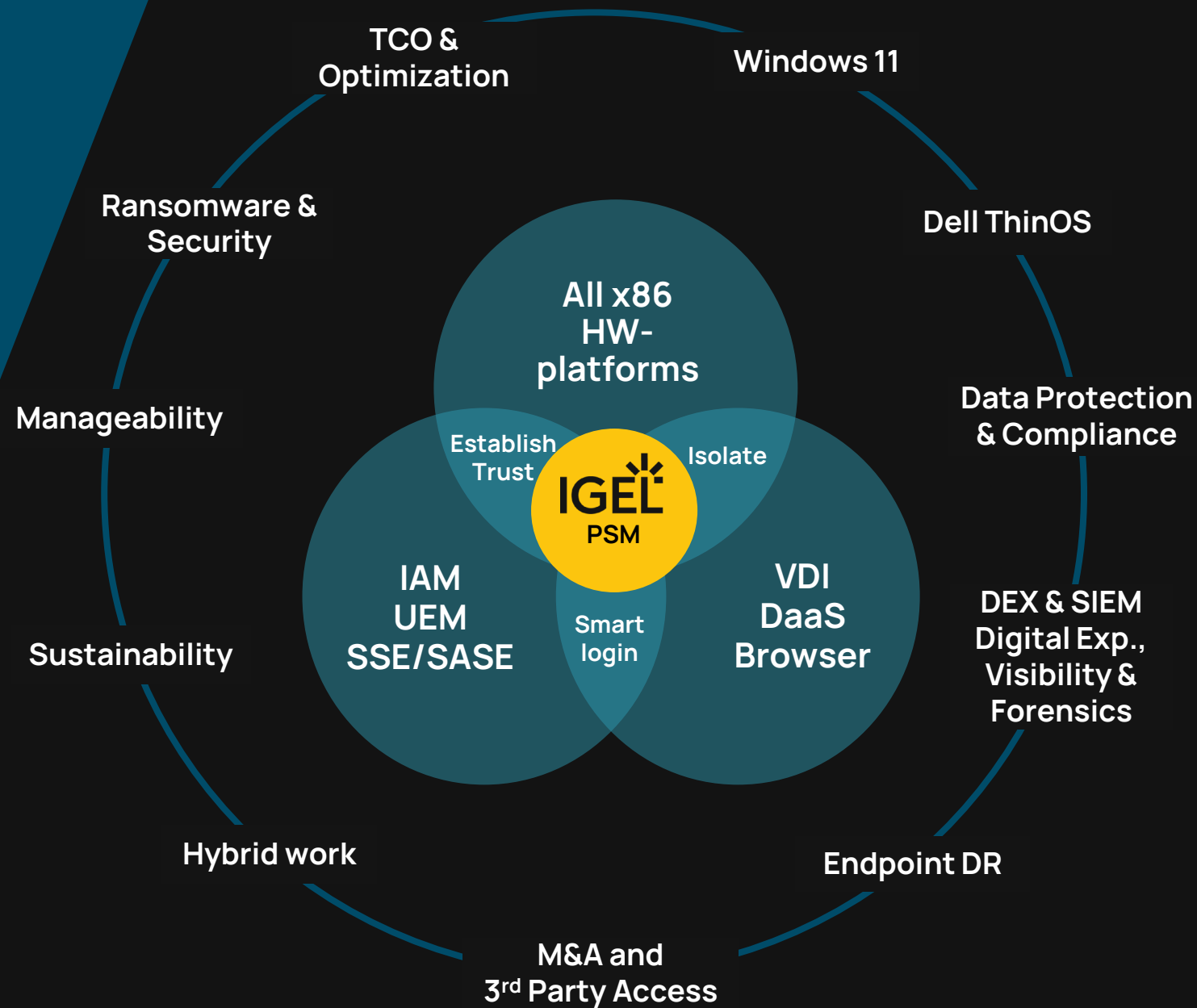
IGEL Makes its customers
the Ringmaster of
a Three-Ring Circus



IGEL Preventative Security Model™ (PSM)

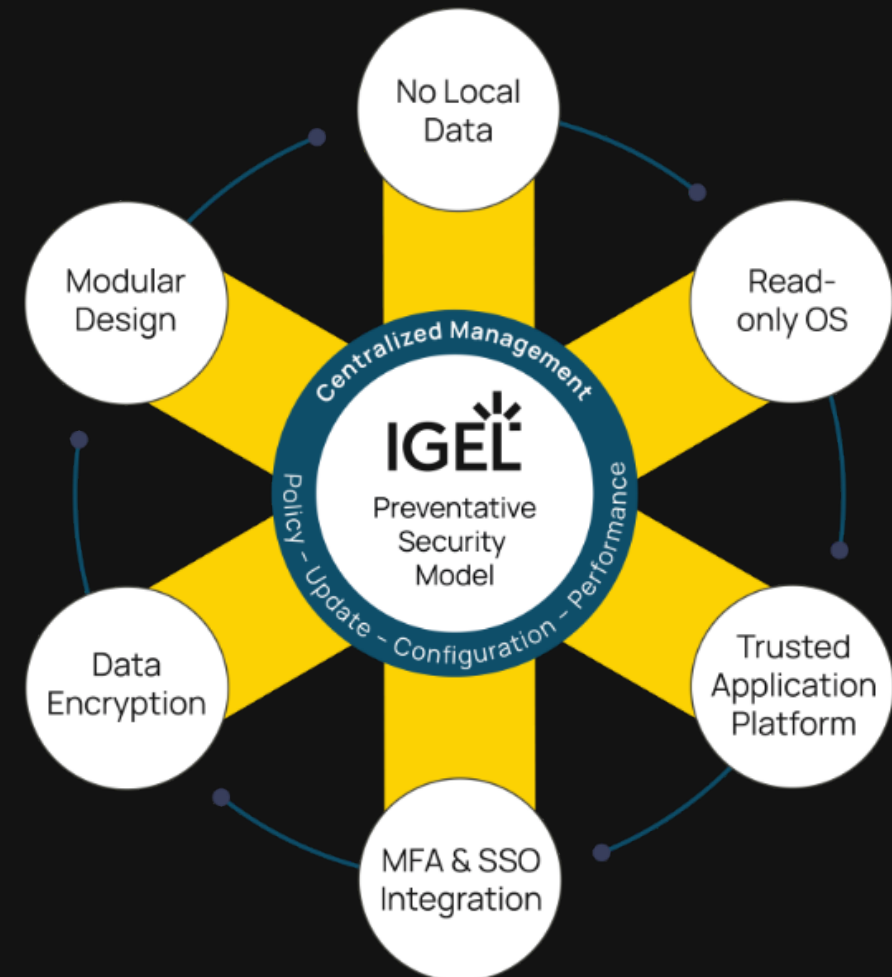
PSM enables

- Reducing Attack Surface by 95%
- Zero Trust Architecture
- Simplified End Point Security
- Significantly Reduced Ransomware
- Entra ID/CA, Workspace One & SSO
- Conditional/Contextual Access
- Smartcard: Imprivata/90M/AuthX



IGEL Preventative Security Model core

- Replaces old "monitor, detect, react, remediate"
- Eliminates endpoint agents:
 - Anti-virus
 - Endpoint detection and response
 - Backup / recovery
 - Data loss prevention
 - Virtual private network client
- Prevents endpoint ransomware
- Recover in minutes not weeks
- Enables a Zero Trust Architecture
- Integrates IAM, UEM & Secure Service Edge
- Reduces attack surface by 95%



IGEL – a new modern workspace strategy

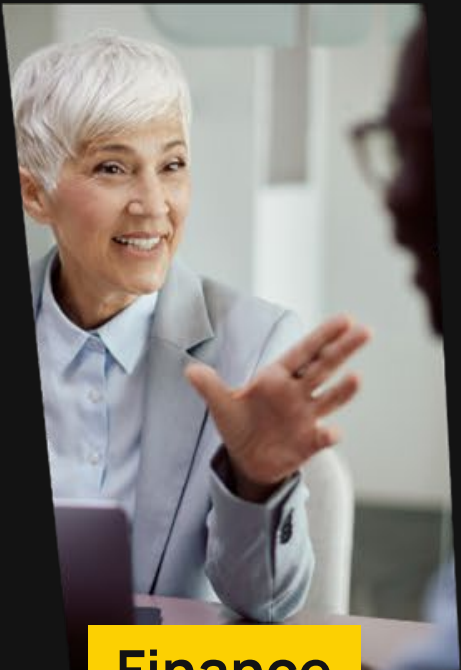


Deep Integrations in Industry Verticals



Manufacturing

- IP & Mfg. plant protection in Pharma, Automotive/Aero, HiTech
- Conversion of existing HW
- Secure IoT endpoints (read-only = no malware)



Finance

- Core Banking Apps
- Browser based secure Apps
- Office/branch/hybrid work
- Protect PCI, PII
- Accelerate M&A
- WIN11 migration & TCO



Retail

- Secure POS/Edge
- Protect PCI, PII
- Digital signage
- Kiosk/POS/Call Center
- NCR/Oracle/IBM support
- Browser based secure Apps
- Scanner support



Government

- Delivers on >50% of ZTA
- SIPR/NIPRnet access
- WIN11 migration & TCO
- Sustainability
- Operational efficiency + security advantages



Healthcare

- EMR: EPIC/Cerner...
- "Tap & Go" Imprivata
- Protect PCI, patient data
- Peripherals (Dictation, "Print On The Go"...)
- Remove friction for nurses

The Secure Endpoint OS for Leaders Now & Next

Healthcare & Life Science

- 5 of the top 5 hospital groups in Europe
- 5 of the top 10 biggest Healthcare providers in the US
- Many of the world's largest Healthcare Payers/insurers
- 5 out of 10 leading pharmaceutical manufacturers

Finance

- 3 of the top 10 Banks in Europe

Retail

- 5 of the top 10 North America

Government

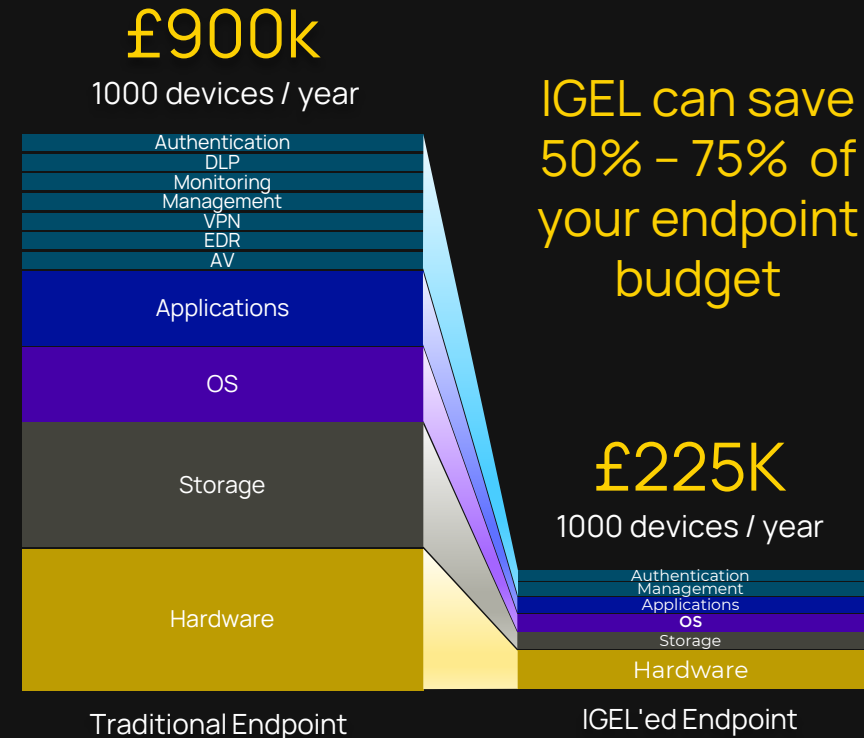
- Used across Federal sector as well as State & Local government around the world

Manufacturing

- 10 of top 10 in Europe.
4 of the top 10 in North America level

Rethink the Endpoint Strategy

- Implement IGEL's Preventative Security Model™
- Reduce CapEx & OpEx cost
- Reduce endpoint software costs



Customer Example - 40k Endpoints - Saves > 90%

3-Year Total > £32M

3-Year Benefits = £5.2M | 3-Year Avoided Costs = £27.5M

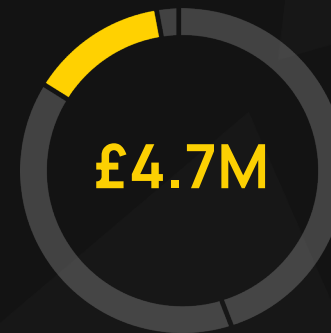
Avoided Recurring Costs



Reduced Costs



Improved Productivity



Risk Mitigation



IGEL Strategy for 2024 ... and Beyond!

- Become your “Secure Endpoint OS for Now & Next”
- Deliver industry-specific, amazing technology solutions
- 100% partner business model



Big Changes in The Endpoint Market

Traditional Endpoints

PC & Laptop

Tablet

Thin Client Market

Dell ThinOS

New Frontier

Digital Display

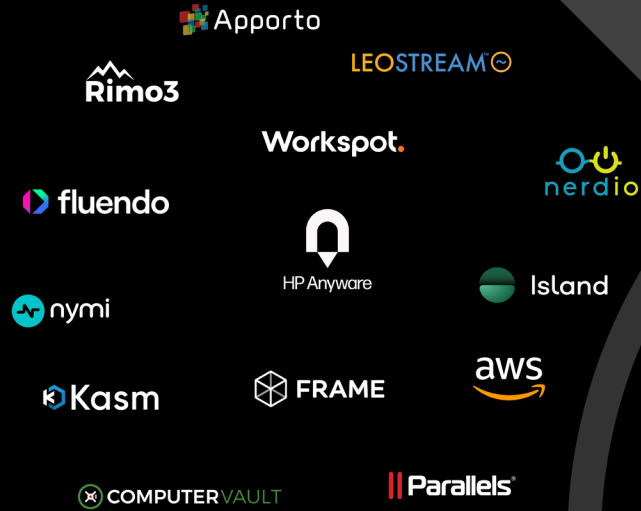
IoT

VDI/DaaS/Browser

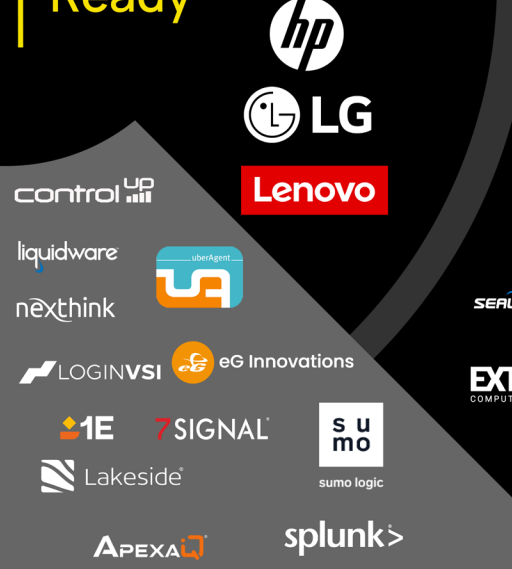
Unified Endpoint Management

IAM Security

SaaS/Horizontal/Vertical Apps



The Future of
IGEL | Ready

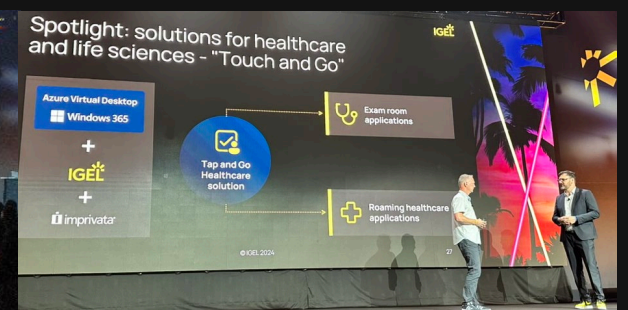


SASE/SSE

Unified Collaboration

DEX/SIEM/Visibility/Observability

Endpoints/DC/Peripherals



A quick word about: Disrupt Munich

- Sept 16th & 17th
- Two Day Agenda
- Infinity Hotel & conference center
- Focus is EMEA customers & Partners



**IGEL
DISRUPT 24**

MUNICH, GERMANY, 16 SEPT – 17 SEPT



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Thank you!

Questions, comments, ideas?

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